

**2Q22 Total Revenue**  
**\$515M**

+2.8% YoY in CC, flat as reported

**2Q22 Non-GAAP Operating Margin**  
**9.0%**

(70) bps YoY

**2Q22 Adj. EBITDA Margin**  
**17.6%**

(60) bps YoY

Largely driven by the company's increased investments in sales and marketing, which contributed to ACV, TCV and pipeline growth

**Annual Contract Value ("ACV"):**

Up 25% YoY

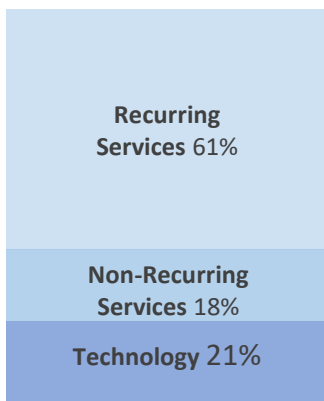
**Backlog:**

**\$2.7B**

versus \$2.9 as of 1Q22, largely driven by impact of FX

### 2Q22 Revenue by Type

#### % Revenue



### Highlights

- Company beat consensus estimates on all key metrics
- Annual Contract Value ("ACV") signings grew 25% YoY and Total Contract Value ("TCV") signings grew 12% YoY
- Total company pipeline grew 30% YoY
- Momentum in key focus areas within Digital Workplace Solutions and Cloud, Applications & Infrastructure Solutions (see slide presentation for detail)

### 2Q22 Free Cash Flow:

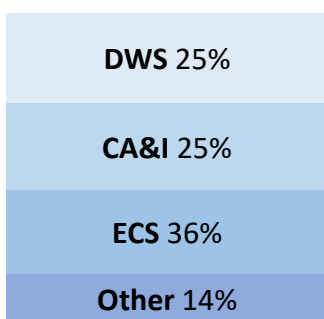
**Flow:**

**\$(59)M**

\$(78)M YoY

### 2Q22 Segment Revenue

#### % Revenue

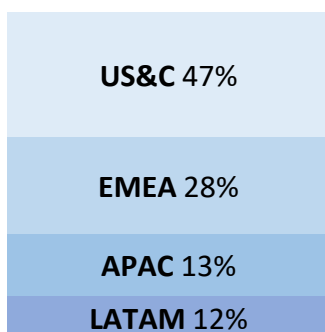


DWS	CA&I	ECS	Other
<b>\$127.2M</b>	<b>\$130.1M</b>	<b>\$185.8M</b>	<b>\$71.9M</b>
(11.7)% YoY in cc (14.3)% as reported	+8.7% YoY in cc +6.9% as reported	+11.3% YoY in cc +8.3% as reported	+2.6% YoY in cc (5.0)% as reported

Excluding impact of Traditional Workplace contracts and currency, DWS revenue grew 5.7% YoY

### 2Q22 Regional Revenue

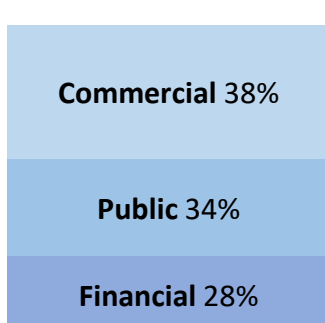
#### % Revenue



US&C	EMEA	APAC	LATAM
<b>\$242.8M</b>	<b>\$141.8M</b>	<b>\$66.8M</b>	<b>\$63.6M</b>
+16.0% YoY in cc +15.9% as reported	(17.6)% YoY in cc (25.5)% as reported	(2.8)% YoY in cc (7.6)% as reported	+33.4% YoY in cc +40.3% as reported

### 2Q22 Sector Revenue

#### % Revenue



#### Commercial

**\$195.2M**

+5.1% YoY in cc  
+2.4% YoY

#### Public

**\$174.3M**

+5.5% YoY  
+10.7% YoY in cc

#### Financial

**\$145.5M**

(9.9)% YoY  
(7.8)% YoY in cc