



Info sheet

# Unisys and Dell Technologies

## Co-developing innovative solutions for 30+ years

### Optimizing the evolving workplace through a world-class technology partnership

Unisys and Dell Technologies work together to help organizations realize the full benefits of hybrid and remote workplaces, seize business opportunities and thrive in a competitive hiring market. With a relationship spanning more than three decades, Unisys and Dell Technologies deliver flexible, secure joint solutions for digital workplace services, AI innovation and Zero Trust-strengthened cyber recovery. Through this partnership, you can experience benefits such as:

- **Improved security** with Dell Technologies hardware and Unisys-developed solutions that tighten protection in the cloud and at the edge
- **Enhanced employee experience** from secure, flexible collaboration tools, ruggedized equipment and smart meeting spaces
- **Greater scalability** from multi-cloud transformation, device subscription services and other workforce-empowering solutions
- **Resilient cyber recovery** with encryption, automated recovery and Zero Trust-enabled rapid data restoration
- **Transformative technology** that delivers high-performance, pragmatic AI solutions and services
- **Accelerated productivity and reduced downtime** after an attack or failure, with cyber recovery solutions that restore uncorrupted data quickly
- **Operational efficiency** from streamlined supplier engagement, cost-effective IT spend and ongoing support
- **Sustainable solutions** that can help reduce environmental impact and satisfy environmental, social and governance initiatives



## Unisys and Dell Technologies at a glance

### 10.4 million

Unisys supports 10.4 million end users worldwide.

### Award-winning

Unisys won the 2024 Dell Technologies Global Alliances Partner of the Year, receiving both Global Trailblazer and Americas Expansion honors.

### ESG leaders

Unisys and Dell are both on track to reduce scope 1 and 2 emissions by 50%-75% by 2030.

### Titanium partner

Unisys has achieved Dell Technologies Titanium partnership status.

## End-to-end solutions to maximize productivity and minimize risk

Unisys begins by understanding your organization's technology roadmap to architect tailored solutions that address your needs. By partnering with Unisys, you can strengthen regulatory compliance, optimize data center strategies — whether migrating to the cloud or modernizing on-premises environments — and create exceptional user experiences that drive measurable business results.

- **ClearPath®:** Mission-critical, high-volume transaction processing in ClearPath integrated systems within Dell servers and storage
- **Digital Workplace Solutions:** Productivity-enhancing services, including Unisys Device Subscription Service, for simplified device life cycle management, ensuring security, compliance and cost efficiency
- **Seamless Collaboration:** Collaboration tools from Unisys and meeting room management built on Dell's meeting room hardware and software for optimal workplace experiences
- **Private Cloud Managed Services:** Operational efficiency and centralized control for the Dell VxRail environments for resource scalability
- **Unisys Stealth® with Cyber Recovery:** Unisys' Zero Trust encryption and automation for rapid cyber attack recovery, enhancing the Dell PowerProtect Data Domain Cyber Recovery Vault for backup restoration

## A partnership that drives business outcomes across industries

Throughout three decades of partnership, Unisys and Dell Technologies have evolved from mainframe computing to cloud innovation, delivering enterprise-grade security and seamless digital experiences. Our joint solutions excel in high-volume regulated environments across finance, transportation and government sectors — optimizing IT investments while ensuring compliance and enhancing productivity.

To explore how the Unisys and Dell partnership can benefit your organization, visit us [online](#) or [contact us](#) today.



[unisys.com](https://www.unisys.com)

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